

# BAWAG Group Q2 2025 Results

# **AGENDA**

- 1 Q2 2025 HIGHLIGHTS & CAPITAL DEVELOPMENT
- 2 DETAILED FINANCIALS & OUTLOOK
- 3 SUPPLEMENTAL INFORMATION

# **HIGHLIGHTS Q2 2025**

### **EARNINGS**

### Q2 '25:

Net profit €210m, RoTCE of 27.6% and EPS of €2.65

Core revenues up 2% vPQ ... operational expenses up 5% vPQ

Pre-provision profit of €345m up 3% vPQ ... CIR at 37.5%

Risk costs of €(52)m or 37bps risk cost ratio

Tangible Book Value (TBV) per share of €39.54 ... up 4% vPQ

### **BALANCE SHEET & CAPITAL**

Average customer loans up 3% vPQ and average interestbearing assets up 2% vPQ

Average customer deposits and average customer funding up 1% vPQ

End of period customer loans and customer deposits flat vPQ

Fortress balance sheet ... €15.0b cash with LCR 237% and strong asset quality with NPL ratio of 0.7%

CET1 ratio at 13.5% after deducting €226m half-year 2025 dividend accrual and €175m share buyback

Excess capital of €117m versus CET1 distribution target of 13% for FY 2025

### **INTEGRATIONS & OUTLOOK**

### **Knab integration progressing well:**

Integration on plan with 100% TSAs to be exited by the third quarter, leadership team set, and targeting bank merger "branchification" by year-end 2025

### **Barclays Consumer Bank Europe integration on track:**

Hamburg created as BAWAG's cards center of excellence, onboarding of leadership team, business performing ahead of plan, and systems migration & rebranding work ongoing (expected 2026)

### 2025 financial targets reconfirmed:

Net profit of > €800m Earnings per share > €10.0

### Return target and 2027 targets unchanged:

RoTCE > 20% Net profit of > €1b by 2027 Excess capital of > €1b by 2027

- Net profit €210m and EPS of €2.65
- RoTCE of 27.6%
- CIR 37.5%

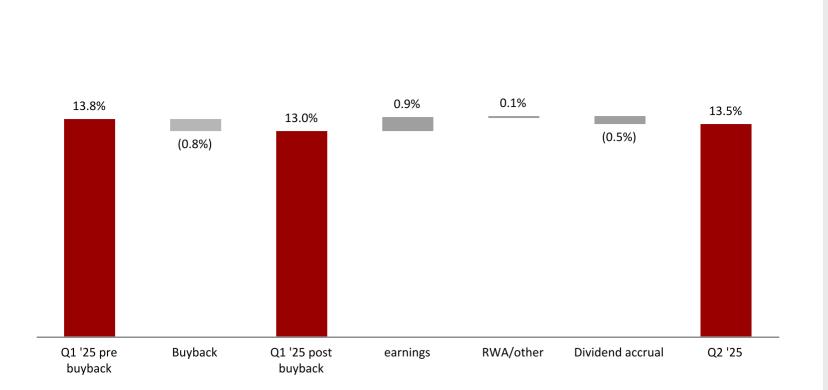
- CET1 ratio at 13.5%
- €175m share buyback launched on July 23, 2025
- Fortress balance sheet ... €15.0b cash, LCR of 237%, and NPL ratio of 0.7%

- Reconfirmed 2025 financial targets
- Capital distribution >13% for FY 2025
- Excess capital €117m (post share buyback deduction)

### CAPITAL DEVELOPMENT

~100 basis points capital generation in Q2 '25

### **CAPITAL DEVELOPMENT**



### **HIGH CAPITAL-GENERATING BUSINESS**

Gross capital generation net RWA/other effects of ~100bps in Q2 '25 ... 91bps through earnings

#### SHARE BUYBACK

€175m share buyback above 13% distribution target (80bps) Buyback launched on July 23, 2025

### **ACCRUING DIVIDEND BASED ON DIVIDEND POLICY**

Q2'25 dividend accrual of €116m based on 55% of net profit (50bps)

#### **EXCESS CAPITAL**

CET1 ratio 13.5% post dividend accrual and buyback Excess capital €117m above 13% capital distribution target

### **Basel IV OUTPUT FLOOR - NO IMPACT**

No RWA inflation with 20pts buffer to output floor levels given 90% of the business on Standardized Approach

### **2025 CAPITAL REQUIREMENTS**

Target CET1 ratio of 12.5% is 217bps above 2025 MDA trigger of 10.33% ... P2R at 2.50% and P2G at 0.50%

### **RETAIL & SME**

### **FINANCIAL PERFORMANCE**

€ millions	Q2 '25	vPY	vPQ	H1 '25	vPY
Core revenues	465.9	57%	8%	898.4	51%
Net interest income	382.6	67%	9%	733.5	60%
Net commission income	83.3	22%	2%	164.9	21%
Operating income	466.9	57%	8%	900.5	51%
Operating expenses	(177.6)	83%	5%	(347.4)	82%
Pre-provision profit	289.3	44%	10%	553.1	37%
Regulatory charges	(5.5)	>100%	17%	(10.2)	>100%
Risk costs	(52.6)	>100%	9%	(100.9)	99%
Profit before tax	231.2	32%	10%	442.0	26%
Net profit	173.4	32%	10%	331.5	26%

### **RATIOS**

in %	Q2 '25	vPY	vPQ	H1 '25	vPY
RoCE	29.9%	1.1pts	1.4pts	29.2%	(0.4)pts
RoTCE	35.2%	1.3pts	1.7pts	34.2%	(0.6)pts
CIR	38.0%	5.4pts	(1.2)pts	38.6%	6.5pts
NPL ratio	1.1%	(0.8)pts	0.1pts	1.1%	(0.8)pts
Risk cost ratio	0.56%	0.10pts	0.03pts	0.54%	0.08pts

### **CUSTOMER DEVELOPMENT**

€ millions	Q2 '25	vPY	vPQ	H1 '25	vPY
Housing loans	26,609	77%	-%	26,609	77%
Consumer and SME	11,423	68%	3%	11,423	68%
Total assets	38,032	74%	1%	38,032	74%
Total assets (Ø)	37,860	73%	4%	37,126	70%
Risk-weighted assets	15,448	62%	2%	15,448	62%
Customer deposits	43,672	59%	-%	43,672	59%
Customer deposits (Ø)	43,222	62%	3%	42,492	60%
Customer funding	55,756	49%	-%	55,756	49%
Customer funding (Ø)	56,214	50%	3%	55,500	48%

### **DEVELOPMENTS in Q2 '25**

Developments vPQ primarily related to one additional month of contribution from Barclays Consumer Bank Europe, closed in February 2025

Q2 '25 net profit of €173m, up 10% vPQ ... average assets up 4% and average deposits up 3%

Pre-provision profit of €289m for Q2 '25, up 10% vPQ ... core revenues up 8% and operating expenses up 5% vPQ

Risk costs €(53)m in Q2 '25

Solid originations across Consumer & SME while housing loan originations remain muted

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# CORPORATES, REAL ESTATE & PUBLIC SECTOR

### FINANCIAL PERFORMANCE

€ millions	Q2 '25	vPY	vPQ	H1 '25	vPY
Core revenues	69.4	(10%)	(7%)	144.0	(7%)
Net interest income	62.3	(9%)	(7%)	129.5	(7%)
Net commission income	7.1	(12%)	(4%)	14.5	(10%)
Operating income	69.4	(9%)	(9%)	145.6	(6%)
Operating expenses	(17.6)	(2%)	2%	(34.9)	(11%)
Pre-provision profit	51.8	(12%)	(12%)	110.7	(4%)
Regulatory charges	(2.3)	>100%	-%	(4.6)	>100%
Risk costs	0.9	-%	-%	(8.2)	15%
Profit before tax	50.4	(9%)	6%	97.9	(8%)
Net profit	37.8	(9%)	6%	73.4	(8%)

### **RATIOS**

in %	Q2 '25	vPY	vPQ	H1 '25	vPY
RoCE	25.0%	5.3pts	2.9pts	22.9%	4.2pts
RoTCE	30.8%	6.8pts	3.4pts	28.2%	5.2pts
CIR	25.4%	1.9pts	2.7pts	24.0%	(1.5)pts
NPL ratio	0.1%	(0.7)pts	(0.5)pts	0.1%	(0.7)pts
Risk cost ratio	(0.03%)	(0.10)pts	(0.30)pts	0.12%	0.02pts

### **CUSTOMER DEVELOPMENT**

€ millions	Q2 '25	vPY	vPQ	H1 '25	vPY
Corporates	2,632	(13%)	(2%)	2,632	(13%)
Real Estate	4,921	(1%)	(11%)	4,921	(1%)
Public Sector	5,654	12%	2%	5,654	12%
Short-term/money market lending	124	(23%)	9%	124	(23%)
Total assets	13,331	1%	(4%)	13,331	1%
Total assets (Ø)	13,710	1%	-%	13,702	-%
Risk-weighted assets	4,881	(3%)	(5%)	4,881	(3%)
Customer deposits	4,082	(32%)	(4%)	4,082	(32%)
Customer deposits (Ø)	5,032	(22%)	(13%)	5,414	(16%)
Customer funding	6,139	(24%)	(3%)	6,139	(24%)
Customer funding (Ø)	7,059	(17%)	(10%)	7,459	(10%)

### **DEVELOPMENTS in Q2 '25**

Q2 '25 net profit of €38m, up 6% vPQ ... average assets flat and average deposits down (13%) vPQ
Pre-provision profit of €52m, down (12%) vPQ ... Operating income down (9%) vPQ
Real estate assets down 11% vPQ mainly due to early redemptions as well as EUR/\$ FX impact
NPL ratio of 0.1% with strong asset quality ... US office exposure down 54% during the quarter with €143m remaining portfolio of performing assets (~20bps total assets and 3% real estate assets)
Maintaining disciplined and conservative underwriting focused on risk-adjusted returns over volume

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# **P&L & KEY RATIOS**

P&L   € millions	Q2 '25	vPY	vPQ	H1 '25	vPY
Net interest income	457.6	45%	3%	903.4	43%
Net commission income	90.3	19%	1%	179.3	18%
Core revenues	547.9	40%	2%	1,082.7	38%
Other revenues	4.0	-%	-%	3.0	-%
Operating income	551.9	41%	3%	1,085.7	40%
Operating expenses	(206.7)	62%	5%	(404.3)	59%
Pre-provision profit	345.2	31%	3%	681.4	31%
Regulatory charges	(10.4)	>100%	8%	(20.0)	>100%
Risk costs	(52.0)	86%	(12%)	(111.2)	92%
Profit before tax	283.9	22%	6%	551.9	21%
Income taxes	(73.7)	27%	10%	(140.7)	23%
Net profit	210.2	20%	5%	411.2	20%

Key ratios	Q2 '25	vPY	vPQ	H1 '25	vPY
RoCE	23.5%	3.0pts	0.9pts	22.8%	2.6pts
RoTCE	27.6%	3.3pts	1.0pts	26.7%	2.7pts
Net interest margin	3.28%	0.19pts	(0.03)pts	3.29%	0.22pts
CIR	37.5%	4.9pts	0.5pts	37.2%	4.4pts
Risk cost ratio	0.37%	0.10pts	(0.06)pts	0.40%	0.12pts
Earnings per share (€)	2.65	20%	4%	5.19	20%
Tangible book value (€)	39.54	6%	4%	39.54	6%

### **DEVELOPMENTS in Q2 '25**

Developments vPQ primarily related to one additional month of contribution from Barclays Consumer Bank Europe, closed in February 2025 ... representing new run-rate

Core revenues at €548m up 2% vPQ with NII up 3% and NCI up 1% ... Net interest margin (NIM) at 3.28%

Cost-income ratio of 37.5% in Q2'25 and risk cost ratio at 37bps

Tax rate of 26% reflecting changed geographic footprint

RoTCE at 27.6% ... share buyback of €175m deducted from 2025 equity

Note: Share buyback of €175m deducted from common equity, capital and ratios from 1 Jan 2025.



## **BALANCE SHEET**

Balance sheet   € millions	Q2 '25	Q1 '25	vPQ	vPY
Total assets	72,760	73,053	-%	36%
thereof $\emptyset$ interest-bearing assets	55,983	54,668	2%	36%
Customer loans	49,300	49,395	-%	49%
Ø customer loans	49,499	48,071	3%	48%
Securities and bonds	6,024	5,925	2%	(6%)
Cash and credit institutions	15,377	15,511	(1%)	23%
Other assets	2,059	2,222	(7%)	8%
Total liabilities & equity	72,760	73,053	-%	36%
thereof Ø customer funding	63,665	63,019	1%	37%
Customer deposits	47,250	47,305	-%	46%
Own issues	17,751	17,746	-%	24%
Credit institutions	988	1,253	(21%)	14%
Other liabilities	2,057	1,808	14%	5%
Equity	4,714	4,941	(5%)	15%

Capital & RWA   € millions	Q2 '25	Q1 '25	vPQ	vPY
Common equity	3,636	3,516	3%	5%
Tangible common equity	3,105	2,985	4%	6%
CET1 capital	3,153	3,033	4%	6%
Risk-weighted assets	23,351	23,217	1%	30%
CET1 ratio (post dividend)	13.5%	13.1%	0.4pts	(3.0)pts
Leverage ratio	5.1%	4.9%	0.2pts	(1.1)pts
Liquidity coverage ratio	237%	213%	24pts	17pts

### **DEVELOPMENTS in Q2 '25**

Total assets and customer loans flat vPQ

Average customer deposits up 1% vPQ and average customer funding up 1% vPQ

Cash at €15.0b or 21% of balance sheet ... LCR at 237%

CET1 ratio at 13.5% post deduction €175m share buyback and €226m H1 '25 dividend accrual

Note: Share buyback of €175m deducted from common equity, capital and ratios from 1 Jan 2025.



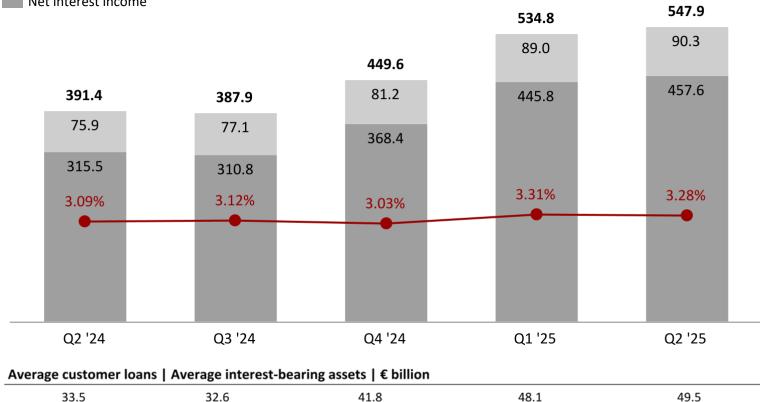
### **CORE REVENUES**

### € millions



Net commission income





48.4

54.7

56.0

# Net interest income (NII) up 3% vPQ ... net interest margin (NIM) at 3.28% in Q2 '25

- Includes full quarter of Barclays Consumer Bank Europe
- Average 3-month Euribor down 50bps
- Deposit beta at ~48% across the Group ... +4pts vPQ

### Net commission income (NCI) up 1% vPQ

• Continuous positive trend across retail business lines

### Outlook in 2025 unchanged

- Core revenues expected to grow to >€2,150m
- Expecting stable NII and NCI for rest of the year

41.1

39.6

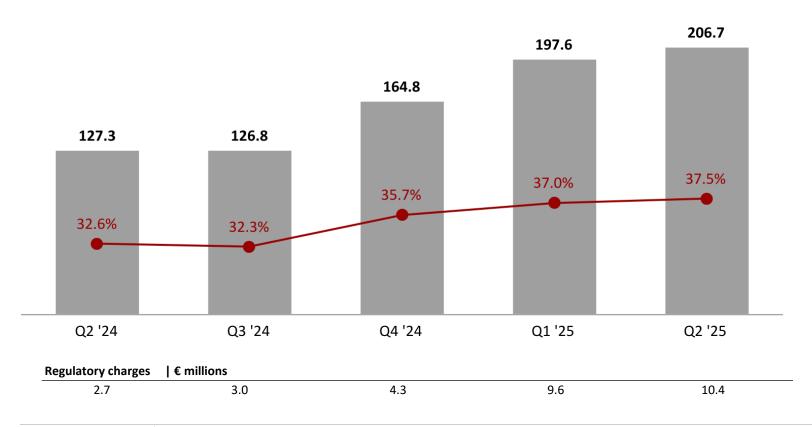
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### **OPERATING EXPENSES**

### € millions

Operating expenses (excluding regulatory charges)

- CIR



### CIR at 37.5% in Q2 '25 up 0.5pts vPQ

- Full quarter of most recent acquisition
- Increase in wages from collective bargaining agreement in Austria effective as of April 1<sup>st</sup>
- Post-integration synergies expected from Q3'25 onwards
- Continuously focused on absolute cost targets and proactive cost management

### Outlook in 2025 unchanged

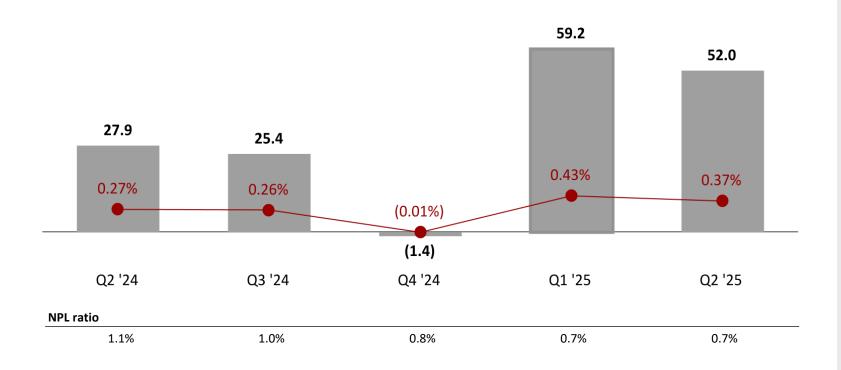
- Q2'25 peak quarter ... expecting decline in cost base
- Quarterly pro-forma run-rate of €200m
- Regulatory charges expected at ~€40m for FY 2025

## **RISK COSTS**

### € millions

Risk costs

Risk costs/average interest-bearing assets



### Q2 '25 risk costs €(52)m or 37bps

• Ongoing strong credit performance ... NPL ratio of 0.7%

### Maintain safe & secure balance sheet

- Focused on developed and mature markets ... ~85%
   DACH/NL region & ~15% Western Europe / United States
- Conservative underwriting with a ~80% lending focused on secured or public sector lending

### **Outlook for 2025**

• Risk cost ratio FY 2025 ~40bps

### **2025 OUTLOOK AND TARGETS RECONFIRMED**

FY '24: €1,622m

Net interest income >€1,800m FY '24: €1,312m

Core revenues >€2,150m

Operating expenses ~€(800)m

FY '24: €(545)m

Regulatory charges
FY '24: €(15)m

~€(40)m

Risk costs
FY '24: 19bps ~40bps

**Tax rate**FY '24: 23%

~26%

### **2025 FINANCIAL TARGETS**

Net profit >€800m

FY '24: €760m

Earnings per share >€10.0

FY '24: €9.60

Capital Distribution Target 13.0%

### **2025 & BEYOND RETURN TARGETS**

Return on tangible common equity >20%

CET 1 Ratio **12.5%** 

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# INTEGRATIONS OF KNAB AND BARCLAYS CONSUMER BANK EUROPE ARE PROGRESSING WELL

### WHERE WE ARE AT KNAB... **FOCUS AREAS:** ✓ 75% of TSAs exited ... 100% to be exited by 3<sup>rd</sup> quarter TRANSITIONAL SERVICE AGREEMENT ✓ Treasury positions integrated into Group full exit in 2026 (TSA & DISENTANGLEMENT) ✓ Data integration complete (HR, Finance & Risk) SYSTEM MIGRATIONS Ongoing consolidation/insourcing and decommissioning of redundant systems Ongoing 3<sup>rd</sup> party reliance reduction **SIMPLIFICATION** Targeting bank merger "branchification" by year-end 2025 ✓ Leadership team set **PRIORITIZATION &** ✓ Simplification of product landscape **COMMERCIAL FOCUS** Mortgage servicer migration by H1 2026 excellence Exploring product expansion (e.g. working

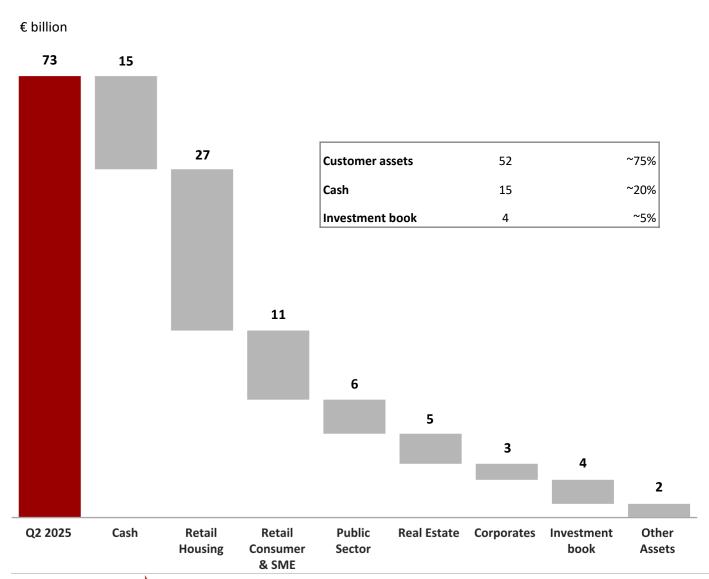
capital facility)

### WHERE WE ARE AT BARCLAYS ...

- ✓ Continuing to exit TSAs in line with plan ... expected
- Rebranding to easybank expected by early 2026
- ✓ Data integration complete (HR, Finance & Risk)
- Credit card processing system migration ongoing and targeted for 2026 completion
- ✓ Centralization of support functions into BAWAG as well as onboarding of leadership team
- Ongoing 3<sup>rd</sup> party reliance reduction
- ✓ Simplification of product landscape
- ✓ Hamburg created as BAWAG's cards center of
- o Leveraging revolving credit capabilities to expand feature cross Group

# **BALANCE SHEET & ASSET QUALITY**

Fortress balance sheet, disciplined underwriting, and long-term focus on risk-adjusted returns



Customer-related exposure ~85% in DACH/NL region as well as 80% secured and public sector assets

NPL ratio of 0.7% reflecting strong asset quality

### Resilient balance sheet comprised of:

Cash: 21% of balance sheet ... significant dry powder to deploy

### Retail & SME (€38b):

- Mortgages: €27b with LTV <60% ... 37% state/insurance guaranteed
- **Consumer unsecured:** €6.9b primarily comprised of consumer loans and revolving credit cards ... most sensitive to macro deterioration
- Consumer secured: €4.5b related to SME, leasing, factoring, renewable energy and home efficiency

### Corporates, Real Estate & Public Sector (€13.3b):

- Corporates: €2.7b with net leverage <4.0x
- Real Estate: €4.9b with average LTV ~50% ... 77% residential and industrial/logistics assets with strong underlying fundamentals ... limited US office exposure with ~3% total real estate assets and performing well
- Public Sector: €5.8b comprised primarily of lending to Austrian and German federal, state and municipal governments

# **FINANCIAL PERFORMANCE**

P&L   € millions	Q2 '25	vPY	vPQ	H1 '25	vPY
Core revenues	547.9	40%	2%	1,082.7	38%
Net interest income	457.6	45%	3%	903.4	43%
Net commission income	90.3	19%	1%	179.3	18%
Operating income	551.9	41%	3%	1,085.7	40%
Operating expenses	(206.7)	62%	5%	(404.3)	59%
Pre-provision profit	345.2	31%	3%	681.4	31%
Regulatory charges	(10.4)	>100%	8%	(20.0)	>100%
Risk costs	(52.0)	86%	(12%)	(111.2)	92%
Profit before tax	283.9	22%	6%	551.9	21%
Net profit	210.2	20%	5%	411.2	20%

Ratios	Q2 '25	vPY	vPQ	H1 '25	vPY
RoCE	23.5%	3.0pts	0.9pts	22.8%	2.6pts
RoTCE	27.6%	3.3pts	1.0pts	26.7%	2.7pts
Net interest margin	3.28%	0.19pts	(0.03)pts	3.29%	0.22pts
CIR	37.5%	4.9pts	0.5pts	37.2%	4.4pts
Risk cost ratio	0.37%	0.10pts	(0.06)pts	0.40%	0.12pts

Balance Sheet & Capital   € millions	Q2 '25	Q1 '25	vPQ	vPY
Total assets	72,760	73,053	-%	36%
Cash	14,991	15,330	(2%)	27%
Interest-bearing assets (average)	55,983	54,668	2%	36%
Customer funding (average)	63,665	63,019	1%	37%
Customer loans (average)	49,499	48,071	3%	48%
Customer loans	49,300	49,395	-%	49%
Customer deposits (average)	48,646	47,932	1%	45%
Customer deposits	47,250	47,305	-%	44%
Common Equity	3,636	3,516	3%	5%
Tangible Common Equity	3,105	2,985	4%	6%
CET1 Capital	3,153	3,033	4%	6%
Risk-weighted assets	23,351	23,217	1%	30%
CET1 Ratio (post dividend)	13.5%	13.1%	0.4pts	(3.0)pts

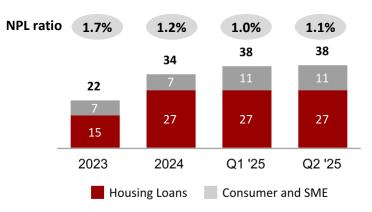
Per share data	Q2 '25	Q1 '25	vPQ	vPY
Book value (€)	46.30	44.78	3%	5%
Tangible book value (€)	39.54	38.01	4%	6%
Shares outstanding (€ m)	78.52	78.52	-%	-%
Earnings per share (€)	2.65	2.54	4%	20%

Note: All equity, capital, ratios and per share data reflect deduction of €226m dividend accrual for H1 '25. Share buyback of €175m deducted from common equity, capital and ratios from 1 Jan 2025.

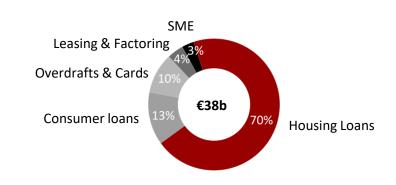
### **RETAIL & SME**

### **RETAIL & SME OVERVIEW**

### Retail & SME assets, in € billion



### **RETAIL & SME PRODUCTS**



#### **HOUSING**

- 37% state or insurance guaranteed
- Weighted average LTV 55% (non-guaranteed loans), LTV at origination below 70% since 2020
- De-minimis loss history, driven by significant affordability buffer and customer equity in established markets

#### **CONSUMER & SME**

- Assets stable at €11b after the increase in Q1 '25 following integration of Barclays Consumer Bank Europe (Credit cards)
- Consumer loans: loss rates normalizing to pre-pandemic levels
- Selective credit appetite remains in place, cost inflation adjustments for all new underwriting
- Specialty finance: primarily cars, movables, with high utility value or liquid collateral, low loss profiles

#### **DEVELOPMENTS**

- Credit box tightened since 2022 to account for cost inflation and rates impact on customer ability to pay
- Ensure stress-resilient customers with strong debt-service ratios and loan to income metrics
- Fixed rate portfolio limits risk for customers
  - ~90% of consumer loans and mortgage originations
  - ~90% of housing loan portfolio

### OUTLOOK

- Economic sensitivity in consumer loan book remains primary risk for portfolio
- Unemployment remains low across customer base (Austria, Germany, Netherlands, Switzerland, Ireland, and US)
- Low NPL ratio of 1.1% (Q2 '25) representing high credit quality and operational processes
- Losses across portfolios have normalized and returned to pre-pandemic levels with stable trends looking forward

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### **COMMERCIAL REAL ESTATE LENDING**

# **Total portfolio** € billion

Residential

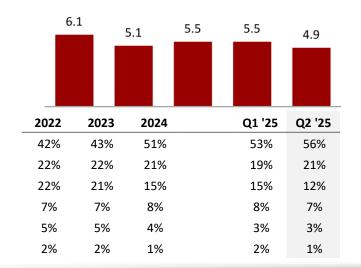
Hospitality

Office

Other

Industrial / Logistics

Shopping / Retail



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3.4

3.1

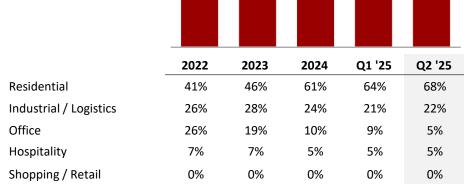
#### PORTFOLIO DEVELOPMENT

- Residential and Industrial / Logistics make up 77% of the total portfolio and 90% of US portfolio ... key growth areas with strong supply / demand fundamentals
- Average LTV ~50% with de-minimis NPL ratio 3bps
- Healthy refinance / paydown activity and FX impact drives reduction from Q1'25
- Volumes with moderate pipeline of selective deals at attractive credit and return metrics

#### **UNDERWRITING PRINCIPLES**

- Focus on risk-adjusted returns across all cycles, patient lending within risk appetite ... no volume targets
- Senior secured lender, no mezzanine financing
- Strong structural protections through crosscollateralization, cash-flow sweeps, interest rate hedges, sponsor guarantees
- Portfolio total LTV consistently <60% with debt yields across office portfolio >10%
- Maturity profile / refinancing risk pro-actively managed

### US portfolio € billion

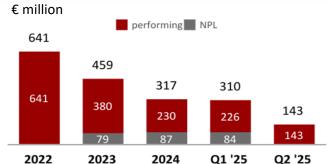


2.4

2.5

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### US office



- US office assets down ~80% since 2022
- Proactive NPL resolutions, active strategies to optimize cash flows

### €143m performing US office portfolio:

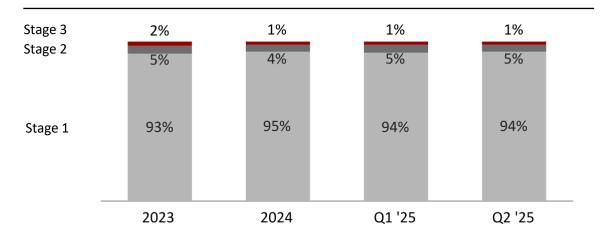
- Continued reduction driven by paydowns and refinancing activities, NPL recapitalization
- 27% cross-collateralized with non-office assets
- Average senior debt yield ~10%, LTV ~70%
- Average occupancy levels ~80%, lease terms ~6 years
- US office portfolio ~20bps of total assets and 3% of total CRE lending

July 23, 2025

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### **DETAILS ON RESERVES**

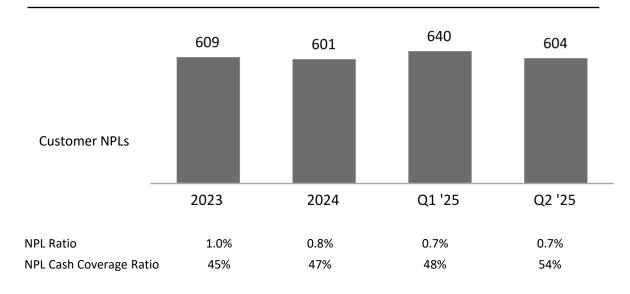
### **IFRS 9 MIGRATION – CUSTOMER SEGMENT ASSETS**



# ECLs (STAGE 1&2), SPECIFIC RESERVES (STAGE 3 incl. prudential filter) | in € millions

	2023	2024	Q1 '25	Q2 '25
Stage 1	39	55	94	103
Stage 2	120	63	53	59
Stage 3	272	284	305	325
<b>Total Reserves</b>	431	402	452	487

### NON-PERFORMING (STAGE 3) LOANS | in € millions



### **KEY DEVELOPMENTS**

Well-diversified and managed portfolio ... 99% of customer segment assets in stage 1 or 2

Stage 2 assets remain low (5% of customer assets)

NPL ratio remains historically low at 0.7%

Customer NPLs down 6% vPQ, driven by CRE default resolution

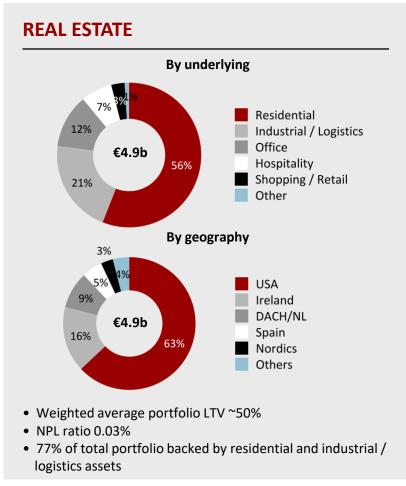
NPL cash coverage improved in Q2 '25 to 54%

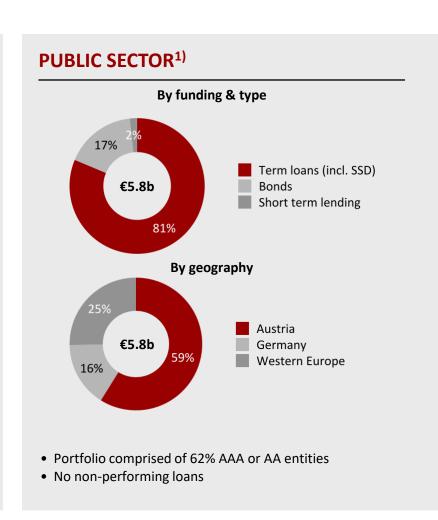
Total reserves increased in Q2 '25 to €487m, up by 21% vPQ driven by acquisitions

# Corporates, Real Estate & Public Sector

### CORPORATES<sup>1)</sup> By industry Lender Financing Services 20% 20% B-2-C Food & beverage Gaming €2.7b Utilities Health Care Engineering & B-2-B **Pharmaceuticals** Other By geography USA DACH/NL €2.7b UK Ireland Others 39% • Portfolio average net leverage <4.0x • 100% senior lending

- NPL ratio 0.5%
- DACH/NL 39% exposure

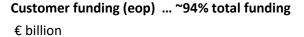


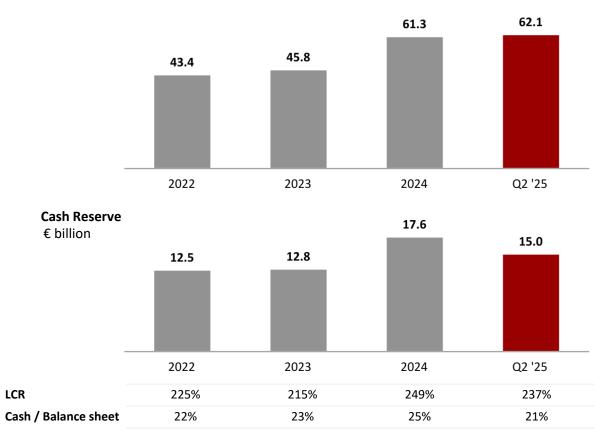


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<sup>1)</sup> Includes short-term lending/money market of €124m, of which €25m in Corporates and €99m Public Sector

### **FUNDING OVERVIEW**





### **DEPOSITS**

- Retail & SME deposits €43.7b, thereof ~80% insured by deposit guarantee scheme .... average deposit size of ~€17k
- Corporates & Public Sector average deposits €5.0b ... largest share in public sector, which are predominantly transactional current accounts
- Deposit beta ~48% in Q2 '25

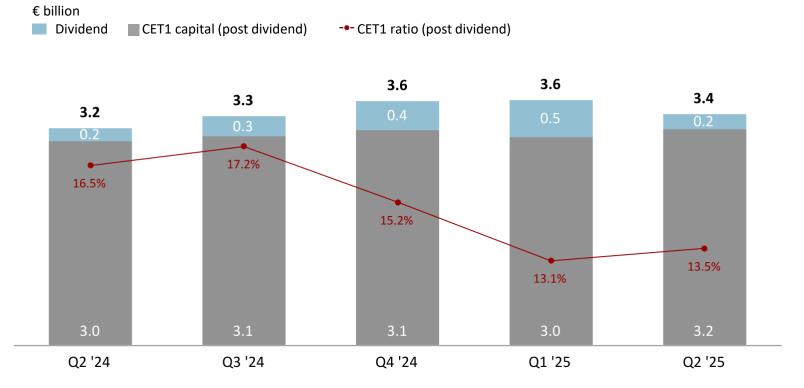
#### **COVERED BONDS**

- ~€13b Austrian and Dutch covered bond program with mortgages and public sector loans as collateral
- Almost no maturities in the coming years, current average remaining life ~4.9 years
- Matched against housing loans with average duration of ~8 years

#### **CASH DEVELOPMENT & TRENDS**

- Cash balance €15.0b ... LCR of 237%
- Maintained excess liquidity over the years to address market opportunities ... continuing to stay patient and maintain liquid balance sheet

### **REGULATORY CAPITAL**



RWA € b   Tier 1 ratio   Total capital ratio   Lever	rage ratio
--	------------

18.0	17.8	20.6	23.2	23.4
18.8%	20.7%	18.1%	15.7%	16.2%
22.1%	24.2%	21.2%	19.4%	19.9%
6.2%	6.4%	5.2%	4.9%	5.1%

Note: All capital ratios post dividend accrual. 2025 considers deduction of €175m share buyback from 1 Jan 2025.

### **Capital distribution plans:**

- €432m dividend for 2024 paid out on April 11, 2025
- €226m dividend accrual for H1 '25 based on dividend policy

### **Capital ratios:**

- Approved share buyback of €175m fully deducted from capital ratios
- Tier1 Capital ratio 16.2%
- Total Capital ratio 19.9%

### 2025 capital requirements:

- P2R: 2.50%; P2G: 0.50%
- CET1 capital requirement: 10.33%
- Target CET1 ratio of 12.5% is 217bps above MDA trigger of 10.33%

#### Basel IV OUTPUT FLOOR - NO IMPACT

No RWA inflation with 20pts buffer to output floor levels given 90% of the business on Standardized Approach

### **DEFINITIONS**

### Book value per share

Common equity (excluding AT1 capital, dividends and buyback)/number of shares outstanding

### **Common equity**

Equity attributable to the owners of the parent; excluding minorities, AT1 and deducted dividend accrual and buyback

### **Common Equity Tier 1 capital (CET1)**

Including interim profit and deducting earmarked dividends and buyback; Q1'25 including Basel IV impact with transitional rules

### **Common Equity Tier 1 ratio**

Common Equity Tier 1 capital (CET1)/risk-weighted assets

### **Customer Deposits (average)**

Deposits to customers including own issues sold through retail network and private placement, average based on daily figures

### **Customer Funding**

Deposits to customers, covered bonds (public sector and mortgage) and senior bonds sold through the retail network and private placement, average based on daily figures

### **Customer Loans**

Loans to customers measured at amortized cost

### Earnings per share (EPS)

Net profit/weighted average number of shares outstanding (diluted)

### **Interest-bearing assets**

Financial assets + assets at amortized costs incl. customer business from relevant B/S position

### Leverage ratio

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Tier 1 capital (including interim profit, dividend accruals, buyback/total exposure (CRR definition)

### Net interest margin (NIM)

Net interest income (NII)/average interest-bearing assets

### **NPL** cash coverage

Stage 3 Loan Loss Provisions plus Reserves plus Prudential Filter) / NPL IFRS Exposure

### Return on common equity (RoCE)

Net profit/average IFRS common equity, deducted dividend accruals and buyback

### **Return on tangible common equity (RoTCE)**

Net profit/average IFRS tangible common equity, deducted dividend accruals and buyback

### Risk cost ratio

Provisions and loan loss provisions, impairment losses, operational risk and securitization costs (total risk costs) / average interest bearing assets

### Tangible book value/share

Common equity reduced by the carrying amount of intangible assets/number of shares outstanding

### **Tangible common equity**

Common equity reduced by the carrying amount of intangible assets





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